

**ROLE & REQUIREMENTS**

Position	Junior Executive – Sales & Marketing
Reporting To	Branch In Charge
Company Information	For further details kindly refer to our website www.tassgroup.com
Contact Person (HR)	jobs@tassgroup.com

Role Responsibilities:

- Create new accounts- sales through visits, telemarketing
- Identify Potential Accounts/sales for business
- Identify potential product/services for customers
- Negotiate with customers and secure orders
- Solicit slot requirements from liners/feeders

Qualification Required:

Graduation/Post Graduation (MBA/MIB) with specialisation in Sales& Marketing

Experience Required:

1-2 Years' experience required

Skills / Competencies Required:

- Excellent oral and written skill in English and Hindi.
- Exceptional analytical, planning and execution abilities.
- Working knowledge of MS Office (i.e. Word, Excel, Power Point and Outlook) and E-mail.
- Must be willing to travel extensively. Should possess valid driving license.
- Should have the drive and self-motivation to keep up with the deadlines.
- Should have excellent inter-personal skills.
- Should have a positive approach and a vibrant personality
- Must possess strong negotiation skills.

Note: The above are as per current business requirements and can change in future as per need.